

Association of Bay Area Governments

Finance Committee

November 16, 2023

Agenda Item 7.a.

Association of Bay Area Governments (ABAG) Statement of Revenues and Expenses

Subject:

Report on Fiscal Year (FY) 2023-24 Association of Bay Area Governments (ABAG) Statement of Revenues and Expenses for the period ended September 30, 2023 (Unaudited)

Background:

ABAG financial information includes ABAG Administration (Administration), Bay Area Regional Energy Network (BayREN)-Energy, San Francisco Estuary Partnership (SFEP), and the San Francisco Bay Trail (SF Bay Trail).

The Statement of Revenues and Expenses has been prepared in accordance with the generally accepted accounting principles (GAAP). The columns have been designed to provide an easy comparison of current year-to-date actuals to the prior year-to-date actuals, including dollar and percentage variances.

Overall Summary:

Operating Revenue

The year-to-date operating revenues were \$11.1 million, which was \$2.8 million more than the prior year-to-date actual. The primary driver of this fluctuation is from the increase in grant funding for the BayREN program.

Operating Expense

The year-to-date operating expenses were \$8.8 million, an increase of \$2.4 million compared to the prior year-to-date actual. The increase is primarily due to the BayREN incentive projects.

Administration

The main source of revenue for the administration program is membership dues. The year-to-date dues revenues were \$2.9 million, which was \$259 thousand more than the prior year-to-date actual. The membership dues revenues are recorded at the beginning of the year when bills are sent out and are collected throughout the year. As of September 30, 2023, ABAG had collected 72% or \$2.1 million of the \$2.9 million billed.

As of September 30, 2023, the operating expenses and transfers out were \$571 thousand, which was \$156 thousand less than the prior year-to-date actual. The decrease was mainly from the decrease in retirement expenses.

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BayREN—Energy

BayREN-Energy program is a grant funded operation consisting mainly of California Public Utilities Commission (CPUC) grants. The year-to-date revenues were \$7.5 million, which was \$2.5 million more than the prior year-to-date actual. The grant funds are received at the beginning of the grant year and as the expense incurred, the revenue is released. Therefore, the revenue and expenses would always be close to break-even.

As of September 30, 2023, the operating expenses were \$7.5 million, an increase of \$2.5 million compared to prior year-to-date actual. This was primarily due to an increase in activities related to Single and Multi-Family Incentive programs.

San Francisco Estuary Partnership

SFEP is funded by a series of grants, mainly from the U.S. Environmental Protection Agency (US EPA) and Department of Water Resources (DWR). The year-to-date revenues were \$693 thousand, which was \$22 thousand more than the prior year-to-date actual. Grant revenues increased due to the increases in grant-related expenses.

As of September 30, 2023, the operating expenses were \$676 thousand, an increase of \$24 thousand compared to prior year-to-date actual. The increase was from salaries and benefits to account for the cost-of-living adjustments.

San Francisco Bay Trail

The San Francisco Bay Trail is a non-profit entity. The year-to-date revenues were \$2.7 thousand, an increase of \$1.5 thousand compared to the prior year-to-date actual. The increase was from the donations received to support the Bay Trail program.

The year-to-date expenses was \$5 thousand to sponsor an episode of the Open Road to broadcast on National Broadcasting Company (NBC) Bay Area. In the prior year, at the end of quarter one, there were no expenses recorded.

Budget & Forecast Updates:

FY 2023-24 total operating expenses are currently projected to be within budget. Detailed budget to actual analysis will be provided at a later date.

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Recommended Action:

Information

Attachments:

- A. ABAG Statement of Revenues and Expenses for the Period Ended September 30, 2023 (Unaudited)

Reviewed:



Alix Bockelman