Cannabis Industry Opportunities and Challenges

Greg Minor City of Oakland

October 13, 2017

San Francisco Visit





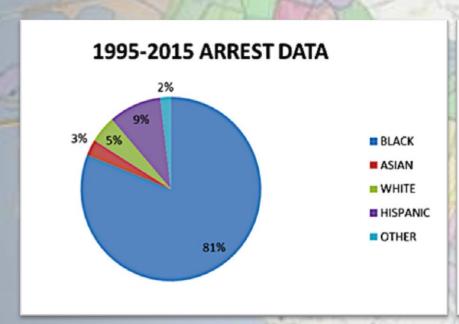
City of Oakland Timeline

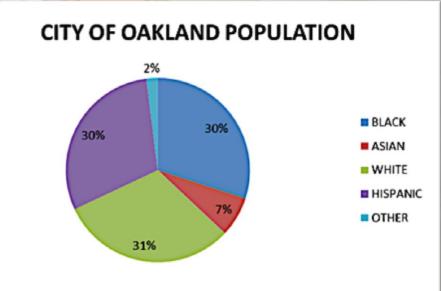
Year	Action
1996	Prop 215
1998	Federal closure of OCBC
2004	City begins licensing dispensaries Voters pass Measure Z
2010	Cultivation legislation
2011	City doubles number of licensed dispensaries
2015	MMRSA
2016	Prop 64
2015-17	City develops updated ordinances

Race and Equity Analysis



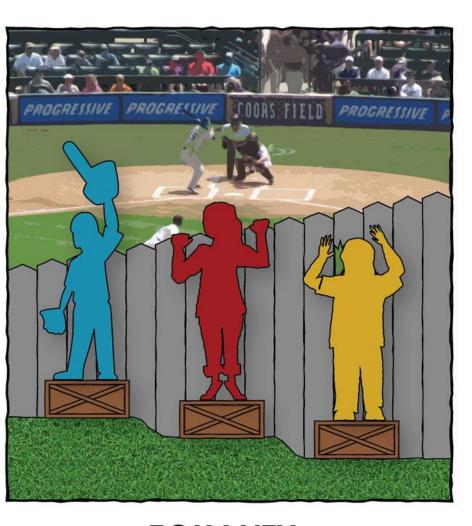
Cannabis Arrest Disparities

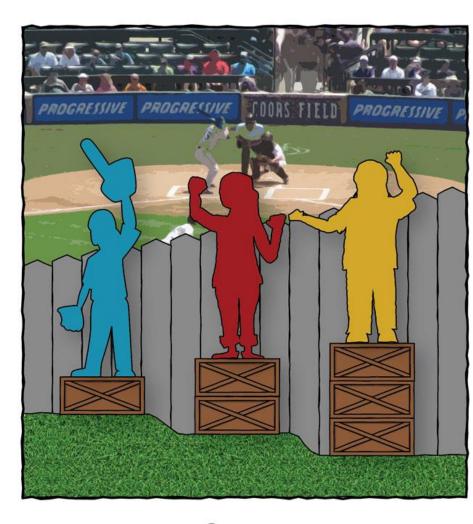




Oakland's Unique Cannabis Industry History







EQUALITY

EQUITY

Ongoing Issues

Federal Law

- Access to banking
- Security issues

Impact on Real Estate Market

- Impact on non-cannabis uses
- Restricted vs unrestricted number of permits

Taxation Rates

- Competing jurisdictions
- Too high → unregulated market

Transitioning to Regulated Market

- Huge shift
- Delivery services/ Cottage operators

Implementing Brand New Program

- Documentation requirements
- Outreach



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CITY OF OAKLAND