

# Association of Bay Area Governments

## Executive Board

April 18, 2024

Agenda Item 5.d.

### Bay Area Regional Energy Network (BayREN)

#### Subject:

Authorization to negotiate and enter into a contract with Frontier Energy, Inc. in an amount not to exceed \$540,000 for Training and Event Support for Bay Area Regional Energy Network (BayREN) local government programs from on or about April 1, 2024 to December 31, 2025

#### Background:

The Bay Area Regional Energy Network (BayREN) implements a portfolio of energy efficiency programs across the region. ABAG serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities. The California Public Utilities Commission (CPUC), in Decision 12-11-015, first authorized funding for BayREN. Most recently, on July 3, 2023 the CPUC issued D.23-06-055 approving BayREN's strategic business plan for eight years (2024-2031) and four-year program portfolio for 2024-2027, with an accompanying budget of approximately \$157 million.

ABAG has contracts with several third-party consultants who were chosen through competitive processes to support BayREN programs, including a consultant, Frontier Energy, who is currently providing these Training and Event Support services for BayREN's Codes and Standards Program. That consultant was chosen after a competitive RFP process conducted in 2019. BayREN's approved business plan authorizes the continuation of the Codes and Standards program as well as a new program that will also provide training to local government staff, the Targeted Decarbonization Services program. ABAG, on behalf of BayREN, issued a Request for Proposals (RFP) on January 24, 2024 for training and event support services for both programs.

A notice of the RFP was sent via Constant Contact to 5,351 firms. Staff held a Proposer's conference on February 7, which was attended by 12 people, and also posted written responses to questions received during and immediately after the conference. The RFP was downloaded 69 times, and ABAG received two proposals by the deadline on February 27, which were evaluated by a panel of three members made up of in-house staff and staff from two BayREN member agencies (Marin County and Napa County). The firms were invited to participate in interviews on March 13 and 14, and scoring was updated to reflect the results of the interviews. The final evaluation panel scores and Small Business Enterprise (SBE) points for the proposals received are shown in the table below.

Proposer	Total Score /100 pts	SBE Program /10 pts	Final Score /110 pts
Alternative Energy Systems Consulting, Inc.	80	5	85
Frontier Energy, Inc.	86	10	96

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Based on this scoring, staff recommends that the contract for this work be awarded to Frontier Energy, Inc. for an amount not to exceed \$540,000.

#### Issues:

None

#### Recommended Action:

The Executive Board is requested to authorize the Executive Director of the Metropolitan Transportation Commission, or his designee, to negotiate and enter into a contract with Frontier Energy, Inc. in an amount not to exceed \$540,000 for Training and Event Support for Bay Area Regional Energy Network (BayREN) local government programs from on or about April 1, 2024 to December 31, 2025.

#### Attachments:

- A. Summary Approval

#### Reviewed:



Andrew Fremier