

Association of Bay Area Governments

Executive Board

April 18, 2024

Agenda Item 5.b.

Bay Area Regional Energy Network (BayREN)

Subject:

Authorization to negotiate and enter into a contract amendment with CLEAResult Consulting, Inc., in an amount not to exceed \$530,000 to provide implementation services for the Bay Area Regional Energy Network (BayREN) Single Family Home+ program through October 31, 2024

Background:

Since 2013, the Bay Area Regional Energy Network (BayREN) has implemented a portfolio of energy efficiency programs across the region. The Association of Bay Area Governments (ABAG) serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities. BayREN's programs:

- Build the green workforce.
- Advance the state's goals of:
 - doubling energy efficiency in existing buildings by 2030.
 - reducing emissions from existing buildings by at least 40 percent below 1990 levels by 2030.
 - Achieving 100 percent renewable and zero-carbon retail electricity and becoming entirely carbon neutral by 2045.
- Aid in building local capacity and serving the unique needs of each jurisdiction's residents and businesses.

On July 3, 2023, the California Public Utilities commission issued Decision 23-06-055 which, among other things, approved BayREN's 2024-2031 Business Plan, and authorized BayREN to continue its six existing, successful programs, and launch for new programs to fill gaps in energy efficiency services, pilot innovative programs, and serve hard-to-reach (HTR) customers.

ABAG, on behalf of BayREN, has contracts with member agencies and with third-party consultants to assist in the implementation of the programs.

CLEAResult Consulting, Inc. (CLEAResult) is the current implementer of BayREN's Single Family Home+ Program. CLEAResult's scope of work includes contractor and homeowner outreach, processing and payment of incentives, regional marketing, assistance with regulatory reporting, and filings relating to the Single Family Program.

CLEAResult was selected through a Request for Proposals (RFP) process in 2021. Under the terms of the RFP, ABAG/MTC has the option to extend the contract through 2026. However,

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BayREN is currently redesigning its Single Family Home+ program to better serve moderate-income households, with a focus on non-English speaking residents and pollution burdened areas. As a result, staff anticipate finalizing the desired program design during the first half of 2024 and subsequently issuing a procurement seeking to identify a program implementer based on the redesigned program. The redesigned Single Family program is currently anticipated to be launched in November 2024. CLEARResult's current contract ends June 30, 2024.

Staff recommend entering an amendment with CLEARResult to:

- Extend the term of the agreement by four months, through October 2024, and
- Provide additional funding for costs associated with implementing the current Home+ program until the redesigned program is ready for launch and an implementer is identified.

Issues:

None

Recommended Action:

The ABAG Executive Board is requested to authorize the Executive Director of the Metropolitan Transportation Commission, or his designee, on behalf of the Association of Bay Area Governments and the Bay Area Regional Energy Network, to negotiate and enter into a contract amendment with CLEARResult Consulting Inc. in an amount not to exceed \$530,000, for a total contracted amount of \$21,176,611, to provide implementation services for the Bay Area Regional Energy Network (BayREN) Single Family Home+ program through October 31, 2024.

Attachments:

- A. Summary Approval – CLEARResult Consulting, Inc.

Reviewed:



Andrew Fremier